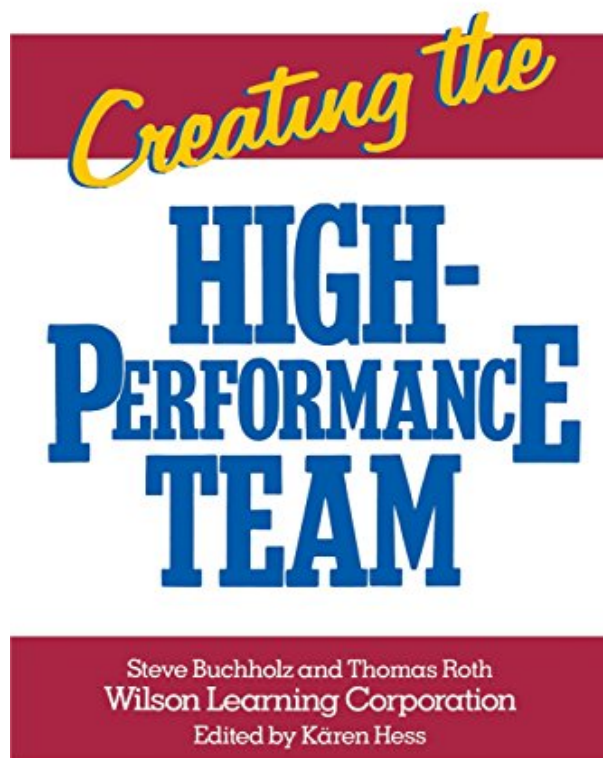
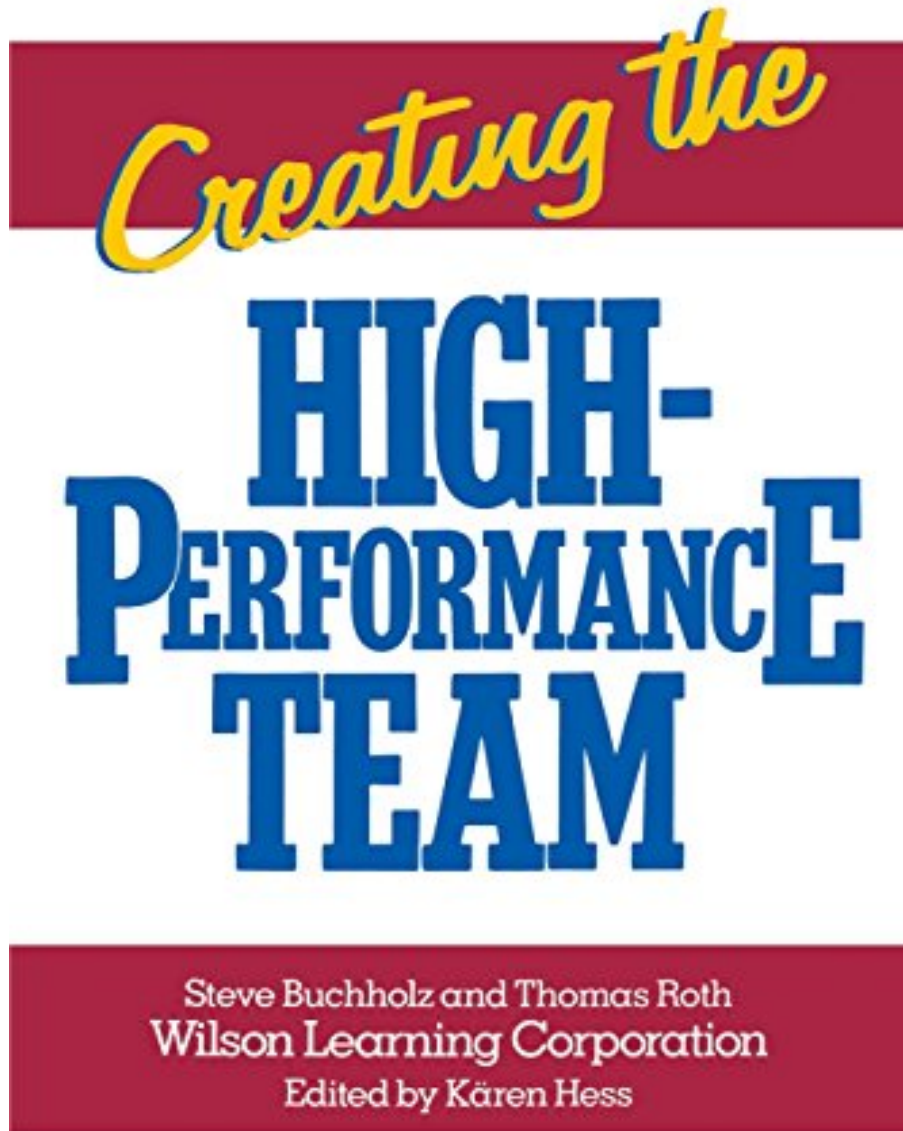


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An adaptation of Wilson's popular seminar, providing practical tips for building teams in organizations. Shows managers how to create a sense of interdependence in a team, how to set goals through participative leadership, how to anticipate problems and deal with them before they arise. Major areas of concentration include shared responsibility, alignment of purpose, and encouraging creative talent. Case studies, dialogs, and ``real world" examples help managers instill a sense of common purpose, promote communication, and make teams that perform.

- Sales Rank: #517475 in Books
- Published on: 1987-08
- Released on: 1987-08-26
- Original language: English
- Number of items: 1
- Dimensions: 9.17" h x .56" w x 5.81" l, .71 pounds
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Mission and Vision: How to develop and communicate it.

By A Customer

A High Performance Team. We all want one or want to be a part of one. This book tells you how to develop one. It begins by developing a Mission Statement and Vision Statement, discusses how to communicate the goals and objectives, and then discusses techniques for achieving the necessary buy-in from the team.

I am a mid-level manager. I recently joined a young telecom company and set about interviewing and hiring staff and coalescing them into a Team. This book helped refresh the process of developing and communicating "management vision."

For a mature manager - a dozen years experience of managing 12 to 40 people - this is a good refresher. For a younger manager recently promoted or just getting started, this is a must.

This book should be coupled with Winning Management by Wolf J. Rinke.

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A good read

By Della and Peter Farrell

I read this book from front to back and found it a very good read. No doubt I will get even more out of it when I look at it again. The authors propose a holistic approach to the creation, development and nature of high performance teams through participatory management. I was so impressed by their argument I have commended the book to my colleagues as a model we might follow in our soon to be started business.

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